Citizen-Powered Air & Water Quality Improvement

## Final Deliverable

#### **ASRB** Consulting

May 2018



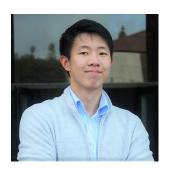


#### Introductions





Osman Mansur, PM



Siyuan Liu, PM



Shivani Parikh



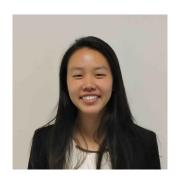
Ansel Deng



Winson Truong



Sydney Pon

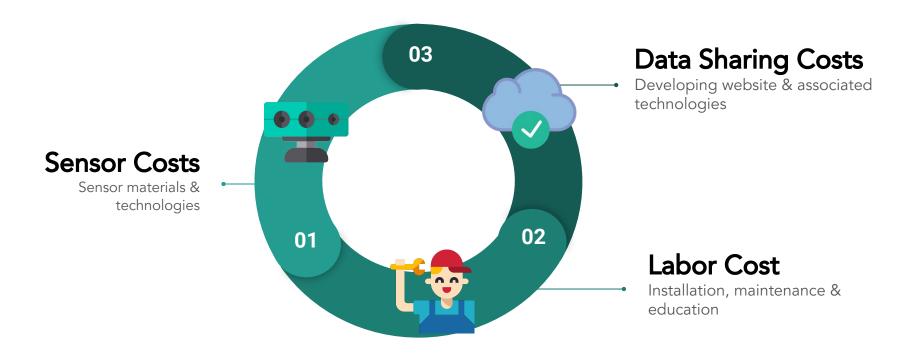


Heather Zhang

# Part 2: Pricing Model

#### **Total Cost**





#### Market Sensor Inputs





#### **LOW END**



EX: AirVisual Pro

#### **MIDDLE END**



\$1,733

EX: Dylos DC 1700

#### **HIGH END**



\$5,500

EX: BeACON Sensor Node

#### **LOW END**



\$45

#### MIDDLE END



\$930

#### **HIGH END**



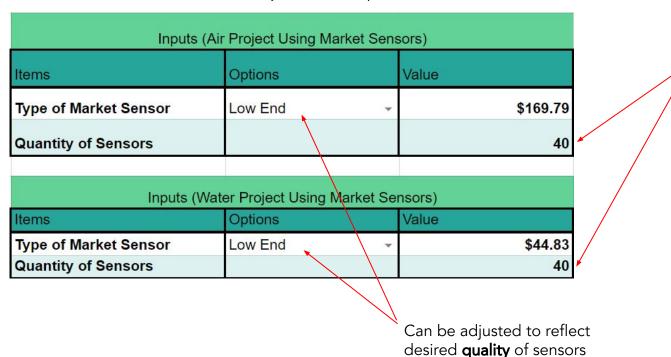
\$5,304

## Market Sensor Inputs (Spreadsheet)





Seen on "Sensor Inputs" tab in spreadsheet

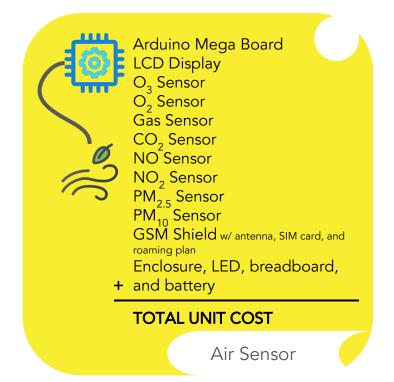


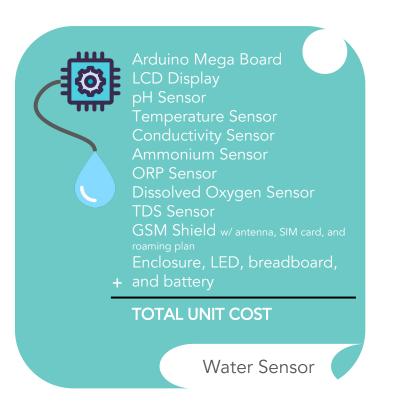
Can be adjusted to reflect desired **quantity** of sensors

#### **DIY Sensor Inputs**







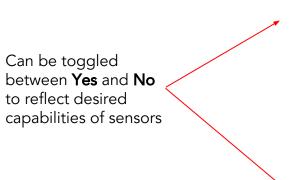


### DIY Sensor Inputs (Spreadsheet)





#### Seen on "Sensor Inputs" tab in spreadsheet



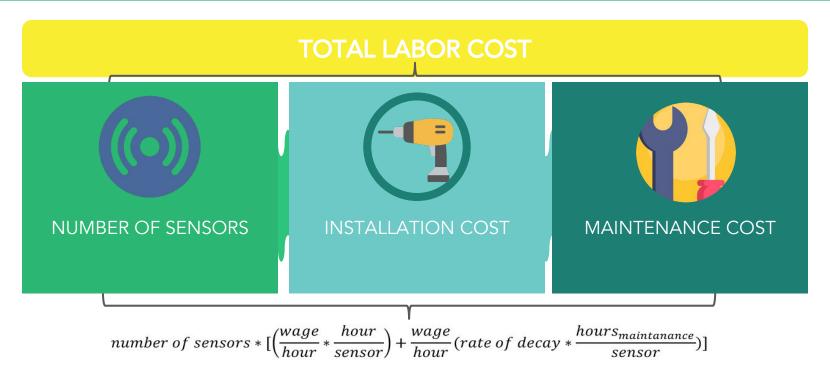
Items	Options	Val	ne
Functions			
PM2.5	Yes	~	\$30.00
PM10	Yes	~	\$20.00
Gas	Yes	*	\$10.00
CO2	Yes	*	\$56.00
NO	No	~	\$0
NO2	No	*	\$0
O2	No	~	\$0
O3	No	*	\$0
Extra Material Costs			\$240.00
Unit Cost			\$356.00
Quantity of Sensors			40

Inputs (Water Project Using DIY Sensors)				
Items	Options	Value		
Functions				
рН	Yes	*	\$50.00	
Temperature	Yes	-	\$10.00	
Conductivity	Yes	*	\$20.00	
Ammonium	Yes	*	\$15.00	
ORP	No	~	\$0	
Dissolved Oxygen	No	-	\$0	
TDS	No	*	\$0	
Extra Material Costs			\$240.00	
Unit Cost			\$335.00	
Quantity of Sensors			40	

Can be adjusted to reflect desired quantity of sensors

### Labor Inputs



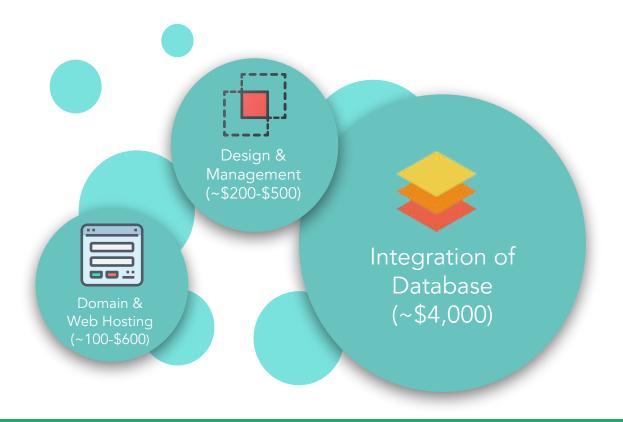


(Additional labor costs may be incurred from advertising, education and training)

Case Study Pricing Model Pricing Example

## Data Sharing Inputs



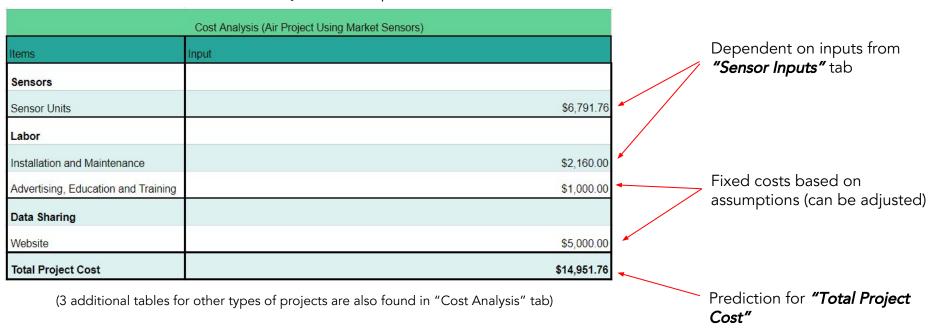


#### Final Price Prediction





#### Seen on "Cost Analysis" tab in spreadsheet



# Part 3: Pricing Example

## Project Scenario





**PROBLEM** 

**APPROACH** 

**IMPLEMENTATION** 



**Community** is affected by CO<sub>2</sub> and particulate matter from diesel emissions from Port of Oakland



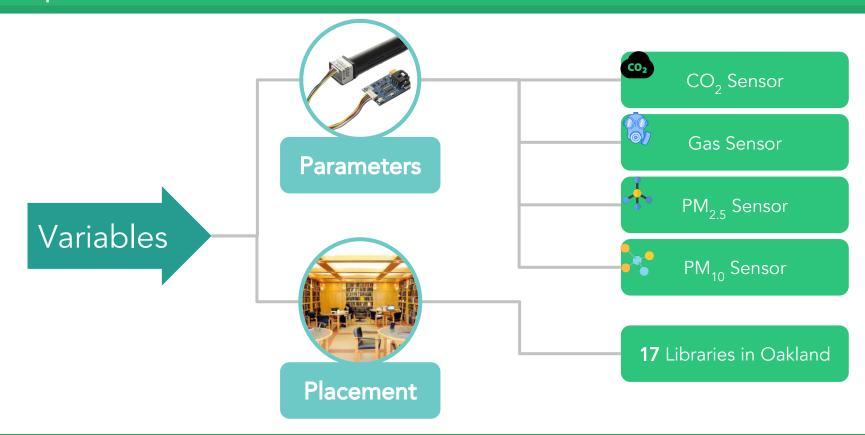
Using CO<sub>2</sub> and PM sensors to update real-time air quality data on community website



Installing sensors around public libraries to monitor sensitive parameters

#### Inputs





Case Study

Pricing Model

Pricing Example

## Inputs (Spreadsheet)



Parameters for DIY Sensor: PM2.5, PM10, Gas, CO2

**Number of sensors:** 17 (# of branches of Oakland Public Library)

Inputs (Air Project Using DIY Sensors)				
Items	Options		Value	
Functions				
PM2.5	Yes	•	\$30.00	
PM10	Yes	~	\$20.00	
Gas	Yes	-	\$10.00	
CO2	Yes		\$56.00	
NO	No	•	\$0	
NO2	No	~	\$0	
O2	No	•	\$0	
O3	No	•	\$0	
Extra Material Costs			\$240.00	
Unit Cost			\$356.00	
Number of Sensors			17	

#### Price Prediction



**Total Project Cost:** \$12,970

May be underestimate due to potential overhead costs

Cost Analysis (Air Project Using DIY Sensors)		
Items	Input	
Sensors		
Sensor Units	\$6,052.00	
Labor		
Installation and Maintenance	\$918.00	
Advertsing, Education and Training	\$1,000.00	
Data Sharing		
Website	\$5,000.00	
Total Project Cost	\$12,970.00	

## Appendix: Imperial County Project







In 2014, The California Environmental Health Tracking Program partnered with community organization Comite Civico del Valle (CCV) to track air quality in Imperial County, an area where pollution has been a pressing issue. Community members helped inform the placement of 40 air quality monitors in locations throughout the area. While the CCV oversees the installation and maintenance of the sensors, they meet regularly with a committee of 15 local residents to gain community insight and analysis.

A data-sharing network between the monitors has been developed by PhD candidates at the University of Washington, and the data is publicly available at <a href="https://www.ivanair.org">www.ivanair.org</a>.



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## Appendix: Air Quality Sensors



Grove O2 Gas Sensor	Grove O3 Gas Sensor	Gravity CO2 Gas Sensor	Aquapina NO Gas Sensor	Adafruit PM2.5 Air Quality Sensor	Honeywe II HPMA 150S0 Series
O2	O3	CO2	NO	PM 2.5	PM 10
\$62	\$43	\$56	\$36	\$30	\$20

Case Study

Pricing Model

Pricing Example

## Appendix: Water Quality Sensors



Gravity: Analog pH Sensor	Gravity: Analog TDS Sensor	Gravity: Analog Conductiv ity Sensor	SainSmart Ammonia Sensor	Redox Probe ORP Sensor	Atlas Scientific DO Circuit
рН	TDS	Conduct ivity	NH4	ORP	DO
\$50	\$15	\$20	\$15	\$40	\$40

Case Study

Pricing Model

Pricing Example

## Appendix: Median Wage



\$15.74	Installation Technician
\$25.43	Fire Alarm Technician
\$15.31	Helpers-Installation
\$18.11	Maintenance and Repair Workers, General
\$21.40	Maintenance and Repair Workers, Major Group



## Association for Socially Responsible Business

"ASRB is a student group at University of California, Berkeley with a mission to systematically advance corporate social responsibility and inspire the next generation of socially responsible professionals through mentorship, education, and professional development."



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